



CONSULTANCY AND CORPORATE TRAINING SERVICES CLIENT ENGAGEMENT POLICY

Kristu Jayanti University (Deemed to be University)

Kristu Jayanti (Deemed to be University) is committed to sharing its intellectual capital and research expertise to drive innovation and development in industry and society. Our Centre for Consultancy Services and Corporate Training (CCSCT) serves as the dedicated hub to connect external organisations with the deep domain expertise of our faculty. We partner with industries, educational institutions, government agencies, and NGOs to provide high-impact, solutions-oriented services.

Engagement Process

To ensure a smooth and transparent collaboration, we follow a structured three-phase process:

- 1. Initiation & Agreement:** The process begins when you contact the CCSCT with a service request. We will work with you to develop a draft proposal outlining the scope, deliverables, and timeline. All projects require formal approval from the CCSCT, and for ongoing or long-term engagements, a Memorandum of Understanding (MoU) is signed between our institutions. This ensures that all work is aligned with our institutional code of ethics and your best interests.
- 2. Execution & Delivery:** Upon agreement, our assigned consultant(s) will execute the project with the highest professional standards. We prioritise clear communication and may conduct preliminary meetings in person or online. Throughout the engagement, you can expect regular updates and a commitment to confidentiality and integrity.
- 3. Completion & Feedback:** Upon successful completion of the services, we request a formal appreciation or completion letter from your organisation. Your feedback is vital to us, and we will ask an authorised representative to complete a Client Service Feedback Form. This helps us continuously improve the quality of our services.

Financial Terms

All payments for services must be made directly to the university's designated account via cheque or electronic transfer. Personal payments to individuals are not permitted. The revenue generated is subject to applicable GST.

Intellectual Property Rights (IPR)

Any intellectual property arising from the consultancy or training engagement will be jointly shared by the University and your organisation, as specified in the initial agreement or MoU.

By partnering with Kristu Jayanti (Deemed to be University), you gain access to a wealth of academic knowledge and practical expertise. We are dedicated to delivering value-driven results that contribute to your success.

For Inquiries or To Initiate a Collaboration, Please Contact:

The Centre for Consultancy Services and Corporate Training (CCSCT)
Kristu Jayanti University (Deemed to be University)
Bengaluru-560077